# SPECIAL OLYMPICS NEW YORK, INC. FINANCIAL STATEMENTS DECEMBER 31, 2014

# CONTENTS

	Page
Independent auditors' report	1-2
Financial statements	
Balance sheet	3
Statement of activities	4
Statement of cash flows	5
Notes to financial statements	6-14
Schedule of functional expenses	15



#### INDEPENDENT AUDITORS' REPORT

May 28, 2015

To the Board of Directors Special Olympics New York, Inc. Schenectady, New York 12304

We have audited the accompanying financial statements of Special Olympics New York, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2014 and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based upon our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend upon the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the 2014 financial statements referred to above present fairly, in all material respects, the financial position of Special Olympics New York, Inc. at December 31, 2014, and the changes in net assets, and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Summarized Comparative Information

We have previously audited the Special Olympics New York, Inc. 2013 financial statements, and our report dated September 5, 2014, expressed an unmodified opinion on those audited financial statements. In our opinion the summarized comparative information presented herein as of and for the year ended December 31, 2013, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of functional expenses on page fifteen is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Buckley Gent MacDonald & Cary, P.C.

Certified Public Accountants

# **Balance Sheet**

# As of December 31, 2014 with Comparative Totals for 2013

	Decem	iber 31,		
Assets	2014	2013		
Current assets				
Cash and cash equivalents	\$ 1,216,642	\$ 1,094,874		
Accounts and pledges receivable	531,040	592,184		
Prepaid expenses	142,411	113,41′		
Inventories	66,532	89,390		
Total current assets	1,956,625	1,889,86		
Investments	2,331,084	2,171,813		
Property and equipment				
Office furniture and equipment	432,458	406,320		
Vehicles	277,128	295,790		
Program equipment	135,770	135,008		
Leasehold improvements	17,639	17,639		
	862,995	854,75		
Less: accumulated depreciation	757,332	738,58		
Net property and equipment	105,663	116,176		
Other assets				
Security deposits	46,539	46,329		
Total assets	4,439,911	4,224,183		
Liabilities and Net Assets				
Current liabilities				
Accounts payable and accrued expenses	574,144	556,036		
Refundable advances	24,413	73,369		
Deferred revenue	40,344	14,67		
Total current liabilities	638,901	644,070		
Long-term liabilities				
Accrued expenses due after one year	139,275	127,65:		
Total liabilities	778,176	771,73		
Net assets				
Unrestricted net assets	3,625,114	3,364,70		
Restricted net assets	36,621	87,75		
	2 ((1 725	3,452,452		
Total net assets	3,661,735	3,432,43.		

# **Statement of Activities**

# Year Ended December 31, 2014 with Comparative Totals for 2013

		2014		2013
	**	Temporarily		
	Unrestricted Net Assets	Restricted Net Assets	Total	Total
	Net Assets	Net Assets	Iotai	Total
Support and revenue				
Support				
Contributions and bequests	\$ 2,609,635	\$ -	\$ 2,609,635	\$ 2,640,348
Government and foundation grants	1,738,480	148,385	1,886,865	1,838,280
Fundraising activities (net of direct				
expenses of \$1,404,371 for 2014 and				
\$1,587,437 for 2013)	3,356,659		3,356,659	3,801,418
Total support	7,704,774	148,385	7,853,159	8,280,046
Revenue				
Investment income	152,045	-	152,045	324,054
Event sales, net of cost of merchandise	8,447	-	8,447	12,537
Loss on sale of fixed assets	(281)	-	(281)	(2,369)
Net revenue	160,211	-	160,211	334,222
Net assets released from restrictions	199,515	(199,515)		
Total support and revenue	8,064,500	(51,130)	8,013,370	8,614,268
Operating expenses				
Program services	6,054,616	_	6,054,616	5,878,915
Management and general	645,331	_	645,331	691,308
Fundraising	938,331	-	938,331	1,009,622
Total operating expenses	7,638,277	-	7,638,277	7,579,845
Payments to Special Olympics International	165,810	_	165,810	161,417
Total expenses	7,804,087		7,804,087	7,741,262
Increase (decrease) in net assets	260,413	(51,130)	209,283	873,006
Net assets - beginning of year	3,364,701	87,751	3,452,452	2,579,446
Net assets - end of year	\$ 3,625,114	\$ 36,621	\$ 3,661,735	\$ 3,452,452

## **Statement of Cash Flows**

# Year Ended December 31, 2014 with Comparative Totals for 2013

	2014			2013		
Increase (decrease) in cash and cash						
Cash flows provided by operating activities						
Increase in net assets	\$	209,283	\$	873,006		
Adjustments to reconcile increase in net assets						
to net cash provided (used) by operating activities:						
Noncash transactions:						
Depreciation and amortization		36,281		51,022		
Uncollected pledges		47,955		38,505		
Donated equipment		-		(200)		
Realized gain on the sale of investments		(19,896)		(25,103)		
Unrealized gain on investments		(14,864)		(239,764)		
Loss on disposal of fixed assets		281		2,369		
(Increase) decrease in operating assets:						
Accounts and pledges receivable		13,189		142,555		
Prepaid expenses		(28,994)		101,841		
Inventories		22,858		6,393		
Security deposits		(210)		(4,809)		
Increase (decrease) in operating liabilities:						
Accounts payable and accrued expenses		29,728		35,537		
Refundable advances		(48,956)		26,296		
Deferred revenue		25,673		(388,393)		
Net cash provided by operating activities		272,328		619,255		
Cash flows from investing activities						
Proceeds from sale of property and equipment		850		300		
Purchase property and equipment		(26,899)		(37,238)		
Proceeds from sale of marketable securities		217,464		427,579		
Purchase marketable securities		(340,408)		(701,444)		
Net change in investment in certificates of deposit		(1,567)		(4,733)		
Net cash used by investing activities		(150,560)		(315,536)		
Net increase in cash and cash equivalents		121,768		303,719		
Cash and cash equivalents - beginning of year		1,094,874	<del></del>	791,155		
Cash and cash equivalents - end of year	\$	1,216,642	\$	1,094,874		

# Supplemental information

No interest or taxes on income were paid in 2014 or 2013.

#### **Notes to Financial Statements**

#### December 31, 2014

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Description of Organization

Special Olympics New York, Inc. is a nonprofit organization operated to provide year-round sports training and athletic competition in a variety of Olympic-style sports for all children and adults with intellectual disabilities giving them continuing opportunities to develop physical fitness, demonstrate courage, experience joy, and participate in a sharing of skills and friendship with their families, other athletes and the community. Through their participation in Special Olympics New York athletes gain confidence and build a positive self-image, which carries into the classroom, the home, the workplace and the community.

Regional offices and local area chapters are supervised by the State Office in the conduct of sports training programs for athletes and volunteers. These athletes then have the opportunity to advance to the State and International Special Olympic Games. The State Office provides overall program and administrative support and organizes State games, training workshops and sports camps for volunteers and Special Olympians for the entire state.

A summary of significant accounting policies follows:

## (a) Basis of Presentation

The financial statements are presented in accordance with accounting principles generally accepted in the United States of America. The significant accounting and reporting policies used by the Organization are described below to enhance the usefulness and understandability of the financial statements.

#### (b) Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the Organization's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The Organization's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

#### (c) Net Assets

The financial statements report net assets and changes in net assets in three classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

#### Unrestricted Net Assets

Unrestricted net assets are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

#### **Notes to Financial Statements**

#### December 31, 2014

## NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Temporarily Restricted Net Assets

Temporarily restricted net assets are resources that are restricted by a donor for use for a particular purpose or in a particular future period.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from temporarily restricted to unrestricted net assets. Net assets restricted for a acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as temporally restricted until the specified asset is placed in service by the Organization, unless the donor provides more specific directions about the period of its use.

## Permanently Restricted Net Assets

Permanently restricted net assets are resources whose use by the Organization is limited by donor-imposed restrictions that neither expire by being used in accordance with a donor's restriction nor by the passage of time. As of December 31, 2014 the Organization has no permanently restricted net assets.

All revenues and net gains are reported as increases in unrestricted net assets in the statement of activities unless the use of the related resources is subject to temporary or permanent donor restrictions. All expenses and net losses are reported as decreases in unrestricted net assets.

#### (d) Allowance for Doubtful Accounts

Management's estimate of the allowance is calculated after a review of the actual subsequent receipts of the outstanding receivables at year end.

#### (e) Support and Revenue Recognition

The Organization's primary sources of support and revenue are various fundraising events, contributions, interest, and grants from the State of New York and various state localities.

Proceeds from fundraising events are recognized as support when the event takes place. Bequest income is recognized when the Organization is notified of its right to the legacy and the amount to be received can be reasonably determined.

Contributions of donated noncash assets are recorded at their estimated fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

A substantial number of volunteers have donated their services to the Organization during the year. In accordance with generally accepted accounting principles these services are not reflected in the financial statements since the services provided do not require specialized skills.

#### **Notes to Financial Statements**

#### December 31, 2014

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Inventories

Inventories consist generally of merchandise for sale and medals for future competitions and are valued at the lower of cost or market. Cost is determined primarily on a first-in, first-out (FIFO) method. Uniforms and sports equipment are charged to expense upon receipt. The ending inventory on hand as of December 31 consisted of the following:

	2014	 2013
Medals and awards	\$ 41,075	\$ 46,010
Merchandise for sale	25,457	42,956
Development event supplies	 	424
Total inventory	\$ 66,532	\$ 89,390

#### (g) Cash Equivalents

Cash equivalents are short-term, interest bearing, highly liquid investments with original maturities of three months or less, unless the investments are held for meeting restrictions of a capital or endowment nature.

#### (h) Investment Securities

Investments in equity securities with readily determinable market values and investments in debt securities are measured at fair value at the balance sheet date. Investment income or loss (including realized and unrealized gains and losses) is included in the Change in Net Assets.

#### (i) Property and Equipment

Property and equipment are capitalized at cost if purchased, or at fair value if received by donation. It is the Organization's policy to capitalize those items with a cost or fair value in excess of \$500. Lesser amounts are expensed. Depreciation is computed using the straight-line method over the estimated useful lives.

#### (j) Comparative Financial Statements

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2013, from which the summarized information was derived.

#### (k) Tax Status

The Organization is incorporated under New York State not-for-profit law and is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code (IRC), though it would be subject to tax on income unrelated to its exempt purposes (unless that income is otherwise excluded by the IRC). The tax years ending 2011, 2012, and 2013 are still open to audit for both federal and state purposes. Contributions to the Organization are tax deductible to donors under Section 170 of the IRC. The Organization is not classified as a private foundation.

#### Notes to Financial Statements

#### December 31, 2014

#### NOTE 2: CONCENTRATIONS OF RISK

Amounts held in financial institutions occasionally are in excess of the Federal Deposit Insurance Corporation limits. The Organization deposits its cash with high quality financial institutions, and management believes the Organization is not exposed to significant credit risk on those amounts. At December 31, 2014 the amounts in excess of the Federal Deposit Insurance Corporation Limits was \$215,598.

The Organization receives several grants and donated facilities from the New York State Office for People with Developmental Disabilities (OPWDD). Total OPWDD grants and donated facilities were approximately 15.68% and 13.9%, of total support and revenue, for 2014 and 2013, respectively. Accounts receivable as of December 31, 2014 included \$222,623 due from OPWDD.

The Organization's investments are subject to various risks, such as interest rate, credit, and overall market volatility risks. Further, because of the significance of the investments to the Organization's financial position and the level of risk inherent in most investments, it is reasonably possible that changes in the values of these investments could occur in the near term and such changes could materially affect the amounts reported in the financial statements. Management is of the opinion that the diversification of its invested assets among the various asset classes should mitigate the impact of changes in any one class.

#### NOTE 3: ACCOUNTS AND PLEDGES RECEIVABLE

Accounts and pledges receivable at December 31, consist of the following:

	 2014		2013
Bequests and contributions	\$ 314,772	\$	442,071
Grants	265,590		123,570
Telemarketers	11,090		47,932
Dial America	10,183		12,137
Employee advances	3,344		289
Miscellaneous	1,915		1,237
Investment earnings	1,496		846
Special Olympics International	 _		33,702
Total	608,390		661,784
Less: allowance for doubtful accounts	 77,350		69,600
Net accounts and pledges receivable	\$ 531,040		592,184

2014

---

All accounts and pledges receivable are due within one year.

#### **Notes to Financial Statements**

#### December 31, 2014

#### NOTE 4: INVESTMENTS

Investment income consists of the following:

	2014		2013
Interest and dividends, net of investment advisory fees			
of \$10,140 for 2014 and \$8,172 for 2013	\$	117,285	\$ 59,188
Realized gain on the sale of securities		19,896	25,103
Change in unrealized gain on securities held		14,864	 239,764
Net investment income	\$	152,045	\$ 324,055

#### NOTE 5: FAIR VALUE MEASUREMENT

Generally accepted accounting principles provide a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based upon the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used to measure the Organization's investments at fair value. There have been no changes from prior periods in the methodologies used.

Common stocks, bonds and mutual funds: Valued at the net asset value (NAV) of shares held by the Organization at year end.

Certificate of deposits: Valued at the account balance, including accrued interest.

Foreign bonds: Valued at the face value on bond, including accrued interest.

Time share: Valued at the fair market value determined at date of donation.

#### Notes to Financial Statements

#### **December 31, 2014**

#### NOTE 5: FAIR VALUE MEASUREMENT (CONTINUED)

These methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value could result in a different measurement.

The following table sets forth by level within the fair value hierarchy, the Organization's investment assets at fair value as of December 31, 2014 and 2013.

Assets at Fair	Value as	of December	31	, 2014
----------------	----------	-------------	----	--------

	Level 1	Level 2	Level 3	Total
Domestic equity mutual funds	\$ 1,204,165	\$ -	\$ -	\$ 1,204,165
Fixed income mutual funds	608,633	-	-	608,633
Corporate bonds	322,526	-	-	322,526
International equity mutual funds	169,200	-	-	169,200
Certificate of deposit	18,475	-	· -	18,475
Timeshare	-	-	 8,085	8,085
Total investments at fair value	\$ 2,322,999	\$ -	\$ 8,085	\$ 2,331,084

Assets at Fair Value as of December 31, 2013

Assets at Fair Value as of December 31, 2013						
	Level 1		Level 2		Level 3	Total
\$	1,179,722	\$	-	\$	, <del>-</del>	\$ 1,179,722
	594,797		-		-	594,797
	195,216		-		-	195,216
	174,723		-		-	174,723
	16,908		-		-	16,908
	-		2,362		-	2,362
	-		-		8,085	8,085
\$	2,161,366	\$	2,362	\$	8,085	\$ 2,171,813
	\$	Level 1 \$ 1,179,722 594,797 195,216 174,723 16,908	Level 1 \$ 1,179,722 \$ 594,797 195,216 174,723 16,908	Level 1 Level 2  \$ 1,179,722 \$ - 594,797 - 195,216 - 174,723 - 16,908 - 2,362 -	Level 1 Level 2  \$ 1,179,722 \$ - \$ 594,797 - 195,216 - 174,723 - 16,908 2,362 -	Level 1     Level 2     Level 3       \$ 1,179,722     \$ -     \$ -       594,797     -     -       195,216     -     -       174,723     -     -       16,908     -     -       -     2,362     -       -     8,085

There has been no change in the fair value of the Organization's Level 3 asset for the years ended December 31, 2014 and 2013.

	2014		Timeshare		
	Tir				
Balance - beginning of year	\$	8,085	\$	8,085	
Realized gains/losses		-		-	
Unrealized gains/losses		-		-	
Purchases, sales, issuances and settlements (net)					
Balance - end of year	\$	8,085	\$	8,085	

#### **Notes to Financial Statements**

#### December 31, 2014

#### NOTE 6: DEFERRED REVENUE AND REFUNDABLE ADVANCES

Deferred revenue consists of sponsorships and ticket proceeds received for tournaments and fundraising events that will occur after the end of the fiscal year. Deferred revenue received and held as of December 31, consisted of the following:

 2014		2013
\$ 3,500	\$	_
 36,844		14,671
\$ 40,344	\$	14,671
\$	36,844	\$ 3,500 \$ 36,844

Refundable advances consist of unearned proceeds from an expense reimbursement type grant from the U.S. Department of Education, via Special Olympics, Inc. to support the 2014-2015 "Special Olympics Project Unify Project". Refundable advances at December 31, 2014 and 2013 were \$24,413 and \$73,369, respectfully.

#### NOTE 7: LINE OF CREDIT

The Organization has a revolving line of credit with NBT Bank for \$250,000. The line is for working capital purposes, due on demand and accrues interest at the highest Wall Street Journal Prime lending rate minus .75% (2.50% at December 31, 2014). It is secured with a security agreement on the assets of the Organization. Interest is payable monthly and the line of credit is due in full on December 15, 2015. At December 31, 2014 there was no outstanding balance owed on the line of credit.

#### NOTE 8: ALLOCATION OF JOINT COSTS

The Organization conducts a telemarketing campaign aimed at individual consumers. This campaign includes requests for contributions, but also contains educational and public relations components. The joint costs of conducting these types of activities which are not specifically attributable to particular components of the activity included a total of \$32,769 and \$202,815 for 2014 and 2013, respectively. These joint costs are allocated based upon the average program content percentage of the campaign literature. For 2014 and 2013 the Organization allocated \$14,242 and \$74,783, respectively, to fundraising expense, and \$18,527 and \$128,032, respectively, to public awareness expense.

#### NOTE 9: RETIREMENT PLAN

The Organization has adopted a tax sheltered annuity retirement plan under Section 403(b) of the Internal Revenue Code which covers all full-time employees of the Organization with two years of service. The Organization's annual contribution to the Plan is at the discretion of the Board of Directors. Employees who participate in the Plan may contribute up to the maximum allowable under the limits of IRC Section 403(b). The Organization's contribution for 2014 and 2013 was \$66,239 and \$64,320, respectively.

## **Notes to Financial Statements**

#### December 31, 2014

#### NOTE 10: OPERATING LEASES

The Organization has entered into several lease agreements for the rental of office space at various locations in the state. As of December 31, 2014, future minimum lease payments under operating leases of office space with original lease terms in excess of one year are as follows:

Year Ending December 31,	
2015	\$ 290,756
2016	267,602
2017	260,837
2018	264,042
2019	201,579
Thereafter	 531,070
Total future minimum lease payments	\$ 1,815,886

The Organization leases certain office equipment. Minimum future lease payments on these equipment leases as of December 31, 2014, are as follows:

Total future minimum lease payments	\$ 86,690
2018	 15,773
2017	18,927
2016	25,995
2015	\$ 25,995
Year Ending December 31,	

#### NOTE 11: SUMMARY OF RESTRICTED CONTRIBUTIONS

The 2014 activity in the temporarily restricted net assets, by source, was as follows:

	Ur	nexpended					Une	expended
	December 31,			2014 2014		2014	December 31,	
Source	2013		Α	Additions Expen		Expenses	2014	
Individual donations	\$	26,883	\$	-	\$	(26,883)	\$	_
John R. Oishei Foundation		25,000		-		(12,500)		12,500
NYC Board of Education		_		48,311		(48,311)		-
SOI - Healthy Communities		35,868		40,448		(52,195)		24,121
Suffolk County Youth Bureau		-		59,626		(59,626)		_
Totals	\$	87,751	\$	148,385	\$	(199,515)	\$	36,621

#### **Notes to Financial Statements**

#### December 31, 2014

## NOTE 12: DONATED SERVICES, FACILITIES AND EQUIPMENT

The Organization occupies approximately 8,000 square feet of the O.D. Heck Developmental Center in Schenectady, New York under a lease agreement with the New York State Office for People with Developmental Disabilities (OPWDD). No rent is paid by the Organization. Management estimated the approximate fair value of the annual rental to be \$78,323 for both 2014 and 2013 and has included that amount in contributions and expenses for each year in the statement of activities. The lease has been renewed through February 28, 2017 with an option to renew for another five years. The landlord retained the right to terminate the lease by giving a ninety (90) day written notice of its intention to terminate.

The Organization receives donated professional services, facilities and equipment in connection with games, tournaments, training, administration and fundraising events. Management estimated the fair market value of these donations to be \$2,069,713 and \$2,070,712 for 2014 and 2013, respectively. The Organization recognizes contribution revenue and a concurrent expense for these donations at the fair market value of the services, facilities or equipment received.

Donated services, facilities and equipment consist of the following for the years ended December 31,

	2014							_		2013
	Direct		Indirect		Direct					
	Program	1	Allocable	Fu	ndraising					
	Services		Expenses	E	expenses		Total	_		Total
Office space	\$ -	\$	78,323	\$	-	\$	78,323		\$	87,255
Athletic, storage and										
other facilities	779,650		-		-		779,650			953,348
Advertising	-		-		596,900		596,900			570,700
Use of equipment	199,824		3,500		98,755		302,079			192,668
Professional services	266,346		700		34,350		301,396			246,804
Other donated goods	35,411		2,350		51,927		89,688	_		107,192
Totals	\$ 1,281,231	\$	84,873	\$	781,932	\$	2,148,036	_	\$ 2	,157,967

## **NOTE 13: SUBSEQUENT EVENTS**

Management has evaluated subsequent events through May 28, 2015, the date the financial statements were available to be issued and has determined that there were no subsequent events requiring recognition or disclosure in the financial statements.

# **Schedule of Functional Expenses**

# Year Ended December 31, 2014 with Comparative Totals for 2013

	2014							
	Program	Management						
	Services	and General	Fundraising	Total	Total			
Direct program expenses								
Games, tournaments								
and training	\$2,926,975	\$ -	\$ -	\$ 2,926,975	\$2,649,809			
Public relations and education	198,081	-	-	198,081	311,817			
Indirect expenses								
Salaries and employee								
benefits	1,976,797	385,969	635,229	2,997,995	3,072,618			
Rent	290,987	52,574	83,634	427,195	434,102			
Payroll taxes	159,405	31,253	49,703	240,361	236,398			
Insurance	126,048	24,708	39,305	190,061	183,114			
Bank and credit card fees	75,477	14,795	23,535	113,807	113,962			
Telephone and Internet	75,712	14,841	23,608	114,161	111,283			
Employee travel	51,321	1,096	25,766	78,183	81,436			
Professional fees	-	29,237	-	29,237	80,919			
Office supplies and expenses	39,251	7,694	12,239	59,185	53,146			
Vehicle expenses	39,426	7,728	12,294	59,448	52,474			
Depreciation	18,140	9,133	9,008	36,281	51,022			
Uncollected pledges	-	47,955	-	47,955	38,505			
Equipment rental and								
maintenance	18,593	3,645	5,798	28,036	27,276			
Postage	19,383	3,799	6,044	29,226	23,664			
Temporary services	14,476	2,838	4,514	21,828	14,772			
Staff training	5,463	1,071	1,703	8,237	9,493			
Cleaning service	4,977	976	1,552	7,505	8,946			
Staff recruitment	7,062	1,384	2,202	10,648	7,912			
Payroll service	4,341	851	1,354	6,546	6,729			
Dues and subscriptions	2,700	529	842	4,071	3,559			
Moving expenses	-	-	-	-	3,478			
Discretionary expense		3,255		3,255	3,412			
Total operating expenses	\$6,054,616	\$ 645,331	\$ 938,331	\$7,638,277	\$7,579,846			